The Enterprise Sourcing & Performance Excellence (ESPX) process is changing how we design, source, build and deliver the solutions our customers demand. Because how you execute strategic sourcing matters.

- **Design**: Ensures sourcing considerations play a role in product design.
- **Source**: Brings the full weight of our $24B company to every sourcing decision.
- **Build**: Unites the company, across businesses, functions and with our suppliers, behind long-term goals for technology development.
- **Deliver**: Improves supplier relationships and accountability enterprisewide.

The **Framework**:

- **Systematic**: Understanding customer requirements.
- **Collaborative**: Improving strategic supplier relationships.
- **Collective**: Managing program execution.
- **Optimized**: Reduces cost, improves quality, increases performance.

The **Results**:

- **Raytheon.com**
- **Customer Success Is Our Mission**