

COMPANY OVERVIEW

ENGINEERING A SAFER WORLD

NYSE: RTN

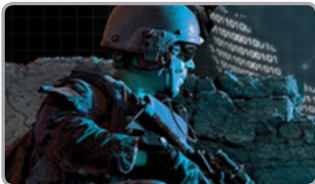
OUR VISION

ONE GLOBAL TEAM CREATING TRUSTED, INNOVATIVE SOLUTIONS TO MAKE THE WORLD A SAFER PLACE.

OUR BUSINESSES



INTEGRATED DEFENSE SYSTEMS, headquartered in Tewksbury, Massachusetts, specializes in air and missile defense, large land- and sea-based radars, and systems for managing command, control, communications, computers, cyber, and intelligence. It also produces sonars, torpedoes, and electronic systems for ships.



INTELLIGENCE, INFORMATION AND SERVICES, headquartered in Dulles, Virginia, leverages expertise in cyber, analytics, and automation. Software, systems integration — and the support and sustainment of Raytheon and other companies' systems for intelligence, military and civil applications — are delivered across four domains: space, cyber, mission readiness, and multi-domain battlespace management command and control.



MISSILE SYSTEMS, headquartered in Tucson, Arizona, designs, integrates, delivers, and supports global effects across markets, missions, and domains — including interceptors for ballistic missile defense, hypersonic weapons, and directed energy systems. Its global operations extend to Raytheon UK, Raytheon ELCAN, and Raytheon Emirates.



SPACE AND AIRBORNE SYSTEMS, headquartered in McKinney, Texas, provides radar and sensor systems for airborne and space-based platforms. It also delivers communications, electronic warfare, high-energy laser solutions, and aircraft for the network-centric battlefield — and advances research that ranges from linguistics to quantum computing.



FORCEPOINT, headquartered in Austin, Texas, transforms cybersecurity by assessing the intent of individuals interacting with critical data and intellectual property. Its Human Point System enables customers to understand the normal rhythm of user behavior and data flow in order to rapidly identify and eliminate risk.

KEY CAPABILITIES

- MISSILE DEFENSE
- COMMAND AND CONTROL
- SENSORS AND IMAGING
- CYBER
- ELECTRONIC WARFARE
- PRECISION WEAPONS
- TRAINING
- MISSION SUPPORT

Raytheon

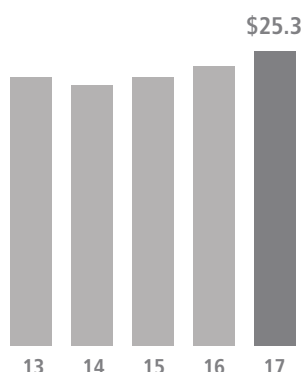
ABOUT RAYTHEON

With 2017 sales of \$25 billion and 64,000 employees, Raytheon Company is a technology and innovation leader specializing in defense, civil government and cybersecurity solutions. With a history of innovation spanning 96 years, Raytheon provides state-of-the-art electronics, mission systems integration, CSI™ products and services, sensing, effects, and mission support for customers in more than 80 countries.

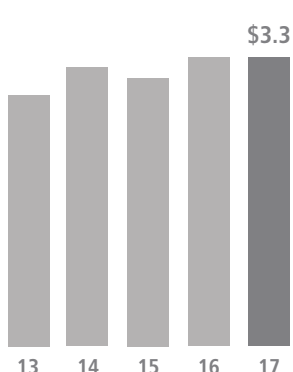
FINANCIAL HIGHLIGHTS¹

In billions, except per share amounts

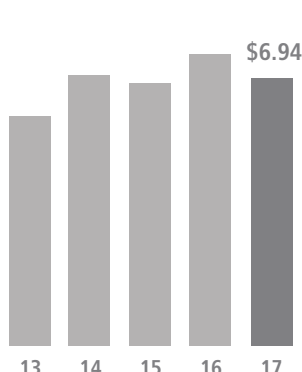
NET SALES



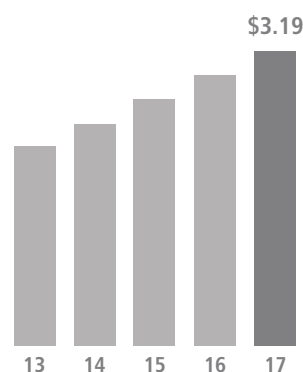
OPERATING INCOME



EPS FROM CONTINUING OPERATIONS



DIVIDENDS DECLARED PER SHARE



STRONG INTERNATIONAL PRESENCE



NET SALES*	2015	2016	2017
Integrated Defense Systems	\$5,848	\$5,529	\$5,804
Intelligence, Information and Services	\$6,137	\$6,169	\$6,177
Missile Systems	\$6,569	\$7,096	\$7,787
Space and Airborne Systems	\$5,814	\$6,182	\$6,430
Forcepoint	\$344	\$586	\$608
Eliminations	(\$1,330)	(\$1,361)	(\$1,423)
Total Business Segment Sales	\$23,382	\$24,201	\$25,383
Acquisition Accounting Adjustments ²	(\$61)	(\$77)	(\$35)
Total	\$23,321	\$24,124	\$25,348

YEAR ENDED DECEMBER 31*	2015	2016	2017
Backlog	\$33,839	\$36,709	\$38,210
Net Sales	\$23,321	\$24,124	\$25,348
Operating Income	\$3,067	\$3,295	\$3,318
EPS from Continuing Operations	\$6.87	\$7.55	\$6.94
Operating Cash Flow from Continuing Operations	\$2,346	\$2,852	\$2,747
Dividends Declared per Share	\$2.68	\$2.93	\$3.19

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