



## Raytheon Professional Services Learning Management Systems



### Benefits

- Broad expertise with LMS from all leading providers
- Scalable solutions to match your evolving needs
- Low start-up costs for the implementation of a worldwide Learning Management System
- Transparent and variable costs through different pricing models
- Powerful, industry best-practice reporting
- Strong expertise in system integration (SAP, Oracle, etc.)
- Faster procedures with customers and end users
- Less maintenance through a unified platform
- Application of eLearning related industry standards
- Guaranteed quality and system improvements over the full contract term

For a variety of reasons, training leaders are under increasing pressure to provide higher quality and more convenient training to support their organisation's products and services. New countries and regions are added to the scope of a training initiative, resulting in the adaptation of training content to local cultures and languages. More and more, training is provided not only to employees, but often to customers, suppliers and other partners.

These challenges can lead to incomplete or inconsistent insight into the total investment in training. They can prevent you from making the right decisions about the development of new training programmes and the shelving of old ones. And they can hold you back from quickly deploying new methods and tools – from rapidly rolling out new products and services, to making informed decisions that impact your strategy.

Raytheon Professional Services can help you design, implement and optimise a learning management system (LMS) that fits your precise needs and that integrates with existing processes, systems and portals. We also offer you the option of operating the system from our hosting centres. And you can take advantage of the LMS reporting functionality. Together with us, your training will become cost effective and easily accessible – resulting in increased value to your enterprise.

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## Better addressing your core needs

### Three levels of LMS

Many vendors offer one comprehensive solution for all kinds of requirements. These solutions often have long implementation periods and generate disproportional license costs. With three packages for Learning Administration & Management, Raytheon Professional Services better addresses your core needs. These solutions allow for fast implementation at appropriate cost levels and can be scaled up to meet your future requirements.

### LMS Administration Service

LMS Service is ideal for administrative and reporting requirements, such as the tracking of student participation in instructor-based training sessions for product roll outs. The service enables attendance records to be processed and completion status reports to be delivered regularly. This service is provided by Raytheon Professional Services staff, can be implemented within a week, and is charged at a price per enrolment.

### LMS Standard

LMS Standard supports more enhanced business needs, such as complex product introductions with several events, re-skilling programmes, or a regulatory compliance initiative. It is suited to situations where blended learning, including media like Web-Based Training, is needed to address a widely distributed target audience. It can be implemented within six weeks, comes as a one-off fixed price package and provides all the essential functionalities required to manage your training activities.

After implementation, you can choose whether this system is run by your own staff or our technical and administration experts. LMS Standard includes the following features:

- Web interface for student self-service, e.g. training history
- Online training catalogues and self-enrolment features
- Launching and tracking of online learning (WBTs)
- Standard reports
- Online certificates
- Online assessments and electronic course evaluations
- Chat and discussion forums
- Content authoring tool

### LMS Advanced

LMS Advanced is our most powerful solution and is based on license fees. Typically, we run this system for clients who want to map various organisation models and sales structures in one system, maybe consolidating from diverse local solutions. LMS Advanced is the most common starting point for structural learning solutions, where the target audience needs to be provided with a single interface for all available learning opportunities. LMS Advanced includes all features of LMS Standard, plus the flexibility to customise the solution to reflect your full organisational structure and processes. Additionally, LMS Advanced can be enhanced with the following optional functions:

- Additional languages
- Training resource management
- Customised reporting and analysis
- Workflow integration
- Interfaces with other applications

- Single sign-on
- Competency management
- Personalised learning plans
- Campaigning options

### Training Management and Administration Services (TMAS)

Our LMS offering works best when combined with our Training Management and Administration Services. Our TMAS Centre handles all administrative business processes related to training, including active training promotion on behalf of our multinational customers. More than 170,000 training programme participants are currently supported and advised in 19 languages and 43 countries.

### About Raytheon Professional Services

For seven decades, Raytheon Professional Services has delivered award-winning, value driven training solutions to organisations in a multitude of settings. Raytheon Professional Services is the market leader in training outsourcing. We actively engage with our clients to design and execute training solutions that help our clients better deliver on promises to their customers, employees, and partners.

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