Raytheon

Gerard Foley
Head of Strategy &
Business Development
Raytheon Australia

Raytheon Australia
4 Brindabella Circuit
Canberra Airport ACT 2609
Australia
Tel: + 61 2 6122 0200
Fax: + 61 2 6122 0201
ACN 063 709 295
ABN 35 063 709 295

Biography

Gerard Foley is Head of Strategy and Business Development responsible for all aspects of strategy, opportunity development, customer engagement as well as mergers and acquisitions across Raytheon Australia.

In his role, he has leadership of the Strategy & Business Development group and is responsible for defining and implementing the corporate, customer and new business strategy to achieve growth targets.

He leads the collation, analysis and dissemination of competitive intelligence and the evaluation of current, adjacent and emerging markets. Whilst also responsible for growth and capture reviews as well as new business investment approvals, Gerard manages internal and external strategic relationships on behalf of the company and has responsibility for mergers and acquisitions.

Gerard joined Raytheon in 2000 and has held key leadership appointments in profit and loss, business development and strategy portfolios.

He has also worked for Raytheon International Inc whilst living in the United States as Regional Director for South Asia and Australia.

Prior to joining Raytheon, Gerard worked in the Information Technology sector as a project manager and sales executive. He also enjoyed a rewarding career in the Australian Defence Force as an Army officer specialising in aviation engineering, leadership instruction and major capital equipment acquisition.

Gerard hold an honours degree in electrical engineering from the University of New South Wales, and a Masters of Science from Cranfield University, UK. He is a Fellow of Engineers Australia, a Chartered Professional Engineer, is listed on the National Engineer Register and is an International Professional Engineer (Aus).