

TAILORED LEARNING SOLUTIONS

# UNDERSTANDING FIRST

How business challenges drive performance solutions.



**Raytheon**

# THIS IS NOT A PROMISE OR A PLEDGE. IT'S OUR UNIQUE APPROACH TO **UNDERSTANDING** YOUR BUSINESS.

RAYTHEON PROFESSIONAL SERVICES (RPS) DELIVERS OUTCOMES THAT MATTER BY FIRST COMING TO A FULL UNDERSTANDING OF YOUR MOST PRESSING CHALLENGES.

Every successful client engagement begins with identifying the underlying business challenges that will shape specific learning initiatives.

It's understanding that leads to integrated and objective perspectives.

It's understanding that generates faster results with less risk.

That's how we deliver unique value through every step of the process.

We're RPS. We put understanding first.

**Raytheon**



# UNDERSTANDING: CLEARS THE PATH TO TAILORED SOLUTIONS.

Nothing cookie cutter here. RPS provides unique learning solutions for customers across the globe. We achieve successful outcomes that impact your workforce and business performance by fully understanding your industry landscape and business challenges. Engage with us. And here's what you can expect:

- Optimized learning that delivers real business value — for learners, learning leaders and the organization
- Sound technology solutions developed by experts with thousands of hours of real-world experience, with customers worldwide
- Scalable, performance-driven programs built with extensive data analytics and award winning tools and processes

MANAGED  
LEARNING  
SERVICES

TECHNOLOGY  
SOLUTIONS

DIGITAL  
LEARNING  
SOLUTIONS

CONSULTING  
SERVICES

**ANNUALLY, RPS DELIVERS SERVICES TO LEARNERS  
IN 153 COUNTRIES AND 35 LANGUAGES.**



# UNDERSTANDING: USING ART, SCIENCE AND GOOD BUSINESS SENSE.

Performance analytics and strategy. Curriculum designed for today's learning. Content development, delivery and training administration. Across the board, RPS develops and implements solutions that align with your key objectives and deliver measurable results. Whether you need help with a single training element or a comprehensive, enterprise-wide program, you can count on the right mix of processes, tools and technologies to improve workforce and business performance.

Here's a cross section of RPS capabilities that cover the learning value chain:

## MANAGED LEARNING SERVICES

- Content Design & Development
- Measurement & Evaluation
- Vendor Management
- Training Delivery
- Training Administration
- Training Rollouts

## TECHNOLOGY SOLUTIONS

- Learning Technology Integrator
- Learning Management Systems & Services

## DIGITAL LEARNING SOLUTIONS

- Digital Strategy Development
- Adaptive Learning
- Mobile Learning
- Micro-Learning

## CONSULTING SERVICES

- Performance Analytics
- Leadership Development
- Performance Innovation
- Strategic Alignment

## COMPLIANCE & SAFETY TRAINING

## APPRENTICESHIP TRAINING

- Apprenticeship Training Programs
- Vocational Training
- Cybersecurity Apprenticeship Training



# UNDERSTANDING: MEANS DEEP KNOWLEDGE OF A VARIETY OF MARKETS.

From the commercial world to high-consequence government and military environments, RPS's experience spans a spectrum of industries.



## **Automotive & Technical Services**

Our learning solutions for repair and maintenance help companies with rapid product and technology life cycles increase short-term sales, long-term customer retention and profitability.



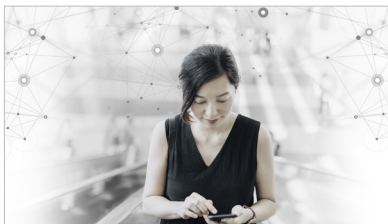
## **Energy**

Our solutions address learning challenges, change management needs and employee safety. Each is designed to help companies improve performance and compliance while managing risk.



## **Healthcare/Pharma**

In industries where the cost of failure is more than financial, our high-consequence training helps improve knowledge of critical processes, reducing variability and improving patient outcomes.



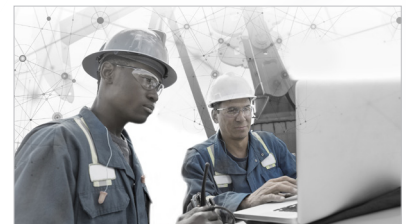
## **Technology/Telecommunications**

RPS significantly increases new product knowledge for employees and field technicians. Our programs help companies reduce time to market and increase ROI.



## **Cyber Training**

RPS aligns cyber talent development programs with specific business needs, giving employees access to real-world learning focused on the latest cyber developments.



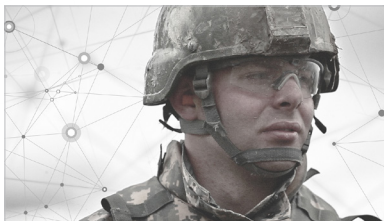
## **High-Consequence Industries & Environments**

Our targeted training — delivered at the right time and speed, via the right technology — ensures desired outcomes and reduced risk in a variety of high-consequence environments.



## **Financial Services**

RPS' training solutions help financial organizations increase productivity and effectively comply with a wide variety of shifting regulatory and market challenges.



## **Government/Military**

RPS leverages unique training experiences with U.S. warfighters, NASA astronauts and air traffic controllers to develop learning that delivers on mission-critical endeavors.



## **Apprenticeship Training**

Across sectors and industries, our Apprenticeships and Vocational Training Programs provide precise training and development for individuals, communities and businesses.

# UNDERSTANDING: DELIVERS MEASURABLE RESULTS.

Every year, the training industry recognizes RPS for our best-in-class solutions and services. But the real proof of our successful “Understanding First” model lies with our customers. Here’s a look at what we’ve accomplished together in just one year.

**6.8M**  
TRAINING  
HOURS  
DELIVERED

**3.7M**  
ASSESSMENTS  
PROCESSED

**1.0M**  
TRAINING  
EVENTS  
ADMINISTERED

**16K**  
HOURS OF  
TRAINING  
CONTENT  
DEVELOPED

**33K**  
HOURS OF  
CONSULTING  
SERVICES  
CONDUCTED

**153**  
COUNTRIES  
SERVED

**35**  
LANGUAGES  
USED FOR  
TRAINING

## Raytheon Professional Services LLC

1717 E. CityLine Drive  
Richardson, TX 75082  
USA

 [rps.com](https://rps.com)

 [rps.com/blog](https://rps.com/blog)

 [@RaytheonRPS](https://twitter.com/RaytheonRPS)

 [Raytheon Professional Services](https://www.linkedin.com/company/raytheon-professional-services)

# Raytheon