

# TRAINING AS A CYBER TALENT SOLUTION



## TRAIN YOUR WORKFORCE. DEFEND AGAINST DAILY THREATS.

A shortage in cybersecurity talent has left many organizations struggling to protect their critical data, systems and applications against increasingly destructive and sophisticated attacks. Most organizations recognize the need for continuous and evolving workforce learning and development to combat these threats. However, many don't realize that expert, third-party vendors can help them identify where and how to implement the necessary training to strengthen their cybersecurity posture.

Our research confirms that internal, motivated, potential talent pools already exist within companies if given access to proper training. More than seven in every 10 cyber professionals said that gaining new cybersecurity skills for their existing role would motivate them to participate in training, and almost half said they would also train

to advance to the next level in their cyber career. Just as important, training has the potential to create fresh talent as nearly a third said it would motivate them to change roles and enter the cyber field.

To balance today's constant cyberattacks with cyber training, it's important to get it right the first time. Often that means looking to outside experts for help. Research shows 45 percent of cyber professionals agree that cybersecurity training is best when the design, development and delivery is by third-party service providers, and 70 percent said it was important to have their learning strategy tailored to suit their needs. Expert training providers and their learning strategies can provide organizations with such customized training, increasing their ability to effectively deal with current and evolving cyber threats.

Cybersecurity professionals are most interested in:



**63%**

TRAINING COURSES TO BUILD PROFICIENCY

**50%**  
CYBERSECURITY CERTIFICATIONS



**37%**  
CERTIFICATION CREDITS



**35%**  
CYBERSECURITY DEGREE



**RAYTHEON PROFESSIONAL SERVICES OFFERS CYBER TALENT SERVICES THAT HELP CLIENTS UNDERSTAND THEIR CURRENT CYBER TALENT CAPABILITIES AND PROVIDES STRATEGIES ON HOW TO CLOSE SKILLS GAPS THROUGH TRAINING AND TALENT MANAGEMENT.**

## OUR UNDERSTANDING FIRST APPROACH DELIVERS A NO-FAIL SOLUTION

**ASSESS:** We begin by doing organizational assessments so we know where your workforce is, what the missing pieces are and what's required to meet your critical business goals.

**DESIGN:** RPS collaborates with clients to design and deploy cybersecurity learning and development strategies customized to the capability requirements for their organization.

**DELIVER:** Whether it's tailored role-based specialty courses, hands-on cyber exercises or curated off-the-shelf content, our cyber training experts will develop the optimal blend to deliver the most impactful results.

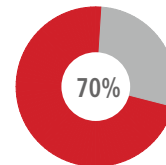
What criteria do cyber professionals consider most important when selecting a cybersecurity training provider?



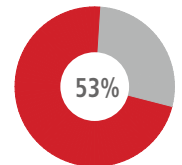
**68%** TRAINING QUALITY

**EIGHT OF TEN**

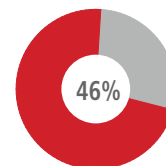
VENDOR OFFERS: HARDWARE, FACILITIES AND INFRASTRUCTURE



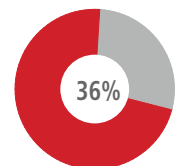
TAILORED TRAINING



TRAINING TOPICS



VENDOR EXPERIENCE



VENDOR REPUTATION

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