Continuing the Momentum in D.C.

The Raytheon Enterprise Supplier Advisory Council conducted its quarterly meeting at the Raytheon Intelligence, Information Services (IIS) facility in Dulles, Virginia, on Oct. 2-3.

The council visited local supplier TTM Technologies’ manufacturing site in Sterling, Virginia, and continued with a review of actions from the previous meeting and Raytheon overviews requested by the council.

October’s agenda included the following:

- **SRS Feedback**
  Supplier council members presented data regarding their experience with the Raytheon Supplier Rating System (SRS). Many challenges and opportunities were identified with respect to tools and processes for supplier performance management.

- **RMS Q-Notes**
  Kristy Tanner from Raytheon Missile Systems presented an overview of a project that reviewed the contract Quality Notes used when procuring materials for RMS. Critical supplier input resulted in an overall Q-note reduction through consolidation and removal, enabling efficiency gains for suppliers.

- **Raytheon Proposal Process**
  The council discussed ways to drive improvements in efficiency and affordability in the proposal process. Nancy Woods presented a concept for a new tool that streamlines the cost and pricing analysis process in the procurement cycle. The supplier members offered insight to specific problem areas and challenges encountered throughout the proposal process, from request for proposal to contract award.

For additional information on any topic discussed or to recommend a topic for future ESAC sessions, email ESAC@raytheon.com.