Kicking Off Year Number Two

The Raytheon Enterprise Supplier Advisory Council conducted its quarterly meeting at the Raytheon Space and Airborne Systems facility in Largo, Florida on Feb 26-27. The session began with tours of two local suppliers — Smiths Interconnect manufacturing site in Tampa, followed by EEI Manufacturing in Clearwater.

February’s agenda included the following:

- **NDAA Section 809 Panel**
  Melissa Thomas provided the council with an overview of the Aerospace Industries Association, Section 809 Panel. The Section 809 Panel is chartered by the National Defense Authorization Act, and tasked with finding ways to streamline and improve defense acquisition. Supplier feedback was solicited for comments and input on how Raytheon can best represent its suppliers.

- **Supplier Rating System (SRS) Enhancements**
  Project updates were presented on three areas of focus for changes to Raytheon's SRS:
  - **Delivery Score**: Reviewed recent changes to delivery metric calculation.
  - **Supplier Protest Feature**: Project has been funded and solution is being developed to allow suppliers to flag and report erroneous performance data. Implementation rollout is planned for Q4 2018.
  - **Quality Score**: A Raytheon team is evaluating potential modifications to the quality metric calculation.

- **MSU Supplier Survey Results**
  Neil Perry presented Integrated Defense Systems results from the 2017 Supplier Perception Survey conducted by Michigan State University. Interactive discussions took place around four main themes:
  1. Payment terms and cash flow.
  2. Raytheon as high cost to serve customer.
  3. Need for innovative communications.
  4. Supplier relationship management.
  A pilot focus group will be launched to continue exploring these issues.

For additional information on any topic discussed or to recommend a topic for future ESAC sessions, email **ESAC@raytheon.com**.

Next ESAC: May 7–8, in Dallas