Improving Partnerships for Collaborative Business Success

The Raytheon Enterprise Supplier Advisory Council conducted its quarterly meeting at the Hyatt Regency in Boston, on Feb. 22.

The ESAC is composed of 14 supply chain executives representing Raytheon’s diverse global supply base. This council meets quarterly to provide a platform for addressing opportunities for improvement between Raytheon and our supply base.

February’s agenda included the following items of discussion:

- **Raytheon Enterprise Supplier Advisory Council**
  Integrated Defense System provided an overview of its Supplier Advisory Council governance model, lessons learned, concept of operations, and projects. The ESAC then leveraged the IDS SAC overview to draft the proposed governance model for the enterprise council. The ESAC nominated Sheila Cummings (Cummings Aerospace, Inc.) and Rob Freedman (Ball Aerospace & Technologies Corp.) to be the co-chairs.

- **Supplier Excellence Program (SEP)**
  The Raytheon team provided an overview of SEP, a comprehensive supplier management program that enables leadership collaboration to improve supplier communications and alignment.

- **Key Focus Areas**
  During a supplier-only breakout session, the SAC identified several areas of focus for 2017:
  - A pilot program for a single point of contact for all Raytheon businesses
  - Collaborative process to achieve clear affordability objectives
  - Improved escalation process
  - Improved configuration management process
  - Early product engagement

For additional information on any topic discussed or to recommend a topic for future ESAC sessions, email ESAC@raytheon.com.