

2018 Supplier Excellence Program Awards and Conference



Senior executives from Raytheon and over 70 suppliers attended the annual Supplier Excellence Conference at the Boston Marriott Long Wharf on June 25–26. The event began with an awards dinner Monday night featuring a keynote address by Chairman and CEO Tom Kennedy. The 36 suppliers recognized were nominated by each business for excellence in affordability, technical execution, business management, innovation, partnership and performance.

The conference focused on the transformative forces that are reshaping how we do business. David Wilkins, vice president of Contracts and Supply Chain, kicked off Tuesday's event followed by an agenda that featured a number of subject matter experts and senior speakers. They outlined the actions we are taking to compete in a swiftly changing world. Presentation topics included: supply chain digitization; the future of warfare; program management as a discriminator; workforce of the future; and the cyber imperative. The all-day session included panel events with an interactive approach to facilitate engagement on how to approach these topics together on behalf of our customers and our industry.

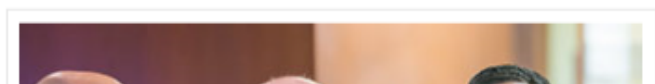
The Supplier Excellence Program (SEP) is a critical facet of our strategic sourcing solutions. SEP provides an effective engagement model that helps build strategic relationships with our suppliers. The SEP awards provide important recognition for the suppliers who enable the success of Raytheon programs.

Premier Awards are for suppliers who demonstrate premier achievement for Raytheon in the areas of affordability, technical, business management or partnership. This year, there were seven Premier Awards:

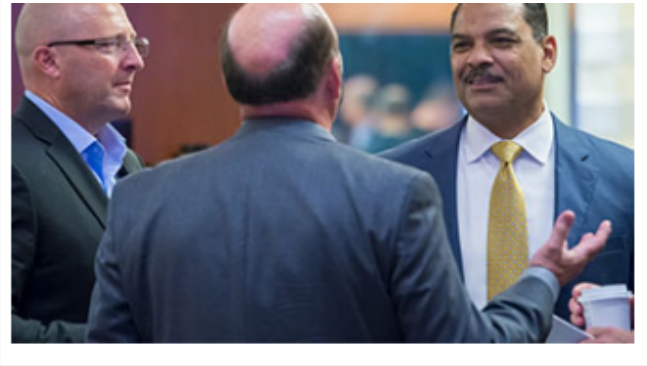
- Serco, Inc. – Affordability
- Gurley Precision Instruments – Business Management
- Anaren Microwave – Partnership
- Kongsberg Defence and Aerospace – Partnership
- M&N Aviation – Partnership
- Mercury Systems – Partnership
- TTM Technologies – Partnership

EPIC Awards recognize supplier overall Excellence in Performance, Innovation and Collaboration for one or more Raytheon business. This year there were 29 EPIC Award winners:

- 901D LLC
- AASC
- Arizona Optical Systems
- AST Acme Inc.
- B.L. Harbert International LLC.
- Corning Inc. (Canton, N.Y.)
- Corning Inc. (Keene, N.H.)
- Dynapower LLC



Dynapower LLC
EEI Manufacturing Services
Energysys
Enterprise Holdings Inc.
Federal Network Connections
G. Greene Construction
Haigh-Farr Inc.
JHP Communications LLC
JR Automation,
Gichner Systems – Kratos Defense and Security
Solutions
L3 Fuzing and Ordnance Systems,
LIG Nex1 Co. Inc.
LINTEC of America Inc.
Major Tool and Machine
Milcots LLC
New England Die Cutting
NextGen Federal Systems
Spectra Technologies LLC
State Seal Company
Techmotive (USA) Inc.
TELDAT
Wakefield-Vette



Now more than ever, Raytheon's success relies on a high-performing supply base. This year's SEP Conference reiterated the need for strong supplier relationships, working together to address the challenges of our changing landscape and achieving results for our customers. Together with our supplier partners, we must seek out innovative solutions as we continue our focus on becoming the customer of choice.