Meeting today’s training demands in a cost-effective manner requires a new approach. By converting traditional Instructor-Led Training (ILT) to a more self-paced delivery option such as Web-Based Training (WBT), you can significantly reduce training costs and dramatically improve accessibility.

Making a change like this can be costly, however. Acquiring content development tools, managing course development projects, retraining your content development team and rebuilding ILT courses into WBT — it adds up fast.

What if you could make the conversion easily and affordably? You can — with Convertix, the ILT to WBT course conversion solution from Raytheon Professional Services (RPS).

**Benefits**
- Lowers training delivery costs by converting costly ILT sessions into self-paced WBT courses
- Makes training courses available anytime, anywhere
- Reduces time spent in training
- Eliminates the need to invest in rebuilding your ILT course library into WBT format
- Leverages RPS’ turnkey solution and expertise to more rapidly convert your ILT courses into WBT
The Convertix Solution
Convertix is a turnkey conversion service that bundles RPS’ tools, processes and expertise to quickly convert your existing ILT PowerPoint materials into WBT courses. Using the Convertix process, RPS will build you instructionally sound WBT courses — not just simple web-based versions of your original PowerPoint presentations.

Content Readiness Assessment
The ILT to WBT conversion process begins with a thorough Content Readiness Assessment. This assessment is specifically designed to help prepare ILT materials for a rapid conversion into a WBT course.

Rapid Knowledge Transfer
Instructors provide vital subject matter expertise and topical context. When converting an ILT course into WBT, retaining that expertise and context is vital. RPS has developed a process that facilitates a rapid knowledge transfer and captures the essence of each instructor’s live presentation as narration in the WBT course.

Design Review
Before an ILT course is converted, an experienced RPS Instructional System Designer (ISD) conducts a Design Review. The ISD works closely with you to identify the appropriate level of interactivity for your WBT course. Once the desired level is selected, the rapid ILT conversion process begins.

Rapid ILT Conversion
Using our proven Convertix solution, RPS transforms your original ILT materials into WBT format. Optimizing your content for WBT delivery requires more than a literal conversion of your ILT materials. Our instructional designers use their expertise to add new graphics, animations, narration and knowledge-checks to make the course more engaging and increase learner retention.

Collaborative Course Review
Throughout the Convertix process, you’ll work with your Raytheon ISD to review the status of the course, incorporate feedback and ensure that the final course meets all of your expectations.

SCORM-Conformant WBT
Raytheon’s Convertix solution produces SCORM-conformant WBT courses that are ready to be loaded onto any SCORM-conformant LMS.

Contact us at info-RPS@raytheon.com to learn what RPS can do for you.