



## Blended Learning™ Raytheon Professional Services



### Benefits

- Integrates learning modes and technologies to create an optimal blend that fits an organization's goals, infrastructure and culture
- Aligns delivery methods and technologies to learning objectives that impact results
- Tailors learning to address cultural, geographic and budgetary constraints
- Adapts training engagements to meet the organization's evolving needs
- Employs a business-model approach to ensure that learning is delivered in the most cost-effective medium
- Overcomes gaps in individuals' learning, improving overall effectiveness, productivity and decision-making
- Ensures that only the most current learning is available always

An organization's training challenges can be as unique as the drivers that make it successful. To quickly and effectively extend the right skills, tools and knowledge across the enterprise, today's distributed organizations must overcome a host of constraints, from geographic challenges to cultural nuances to technological limitations. Even within an organization, training initiatives that might work for one group or location might completely miss the mark for another. How does an organization address varying learning needs today, and adapt to evolving needs tomorrow?

The answer is Blended Learning, an integrated approach to learning that removes the constraints that traditionally stand between an organization and its learning objectives. By addressing an organization's cultural and budget constraints as well as its goals, Raytheon Professional Services can tailor learning engagements that effectively meet the needs of the learner at the right time, using the right technology to deliver the right training.

For over 70 years, RPS has been helping some of the world's largest organizations put the right toolset in place to ensure learning that's optimized to drive results.

**Raytheon**

# Learning that aligns with an organization's unique culture

## The Art That Comes with Experience

Picasso once said that anyone can look at the sun and paint a yellow spot, but it takes a combination of art and intelligence to transform a yellow spot into the sun. As the leader in global training solutions and outsourcing, RPS applies the artistry that comes with experience to help leading companies around the globe meet their unique challenges — and rethink the way they deliver training across the enterprise. Just as a master painter strives to get the right blend of color before putting brush to canvas, RPS takes time to understand an organization's unique culture to determine the optimal blend of instruction to help its people succeed.

## The Process

Based on our proven, results-driven methodology, RPS Blended Learning is designed to address productivity goals within the unique constraints of the organization — and drive the most value for the training investment. By creating an ideal mix of technologies and learning interactions — from interactive distance learning to virtual classroom instruction to hands-on training — Blended Learning makes quality training more accessible to more employees in a more timely manner. Blended Learning creates an optimized blend of instruction that adjusts for variables, such as

technological limitations or resource constraints, to ensure a more transparent and fluid process for knowledge sharing across the enterprise. The result is a workforce that is proactively engaged in learning on a continual basis — and better prepared to adapt as new technologies and processes are introduced.

Another benefit to organizations that adopt a Blended Learning approach is that it enables a more fluid process for information sharing. Rather than managing data, organizations can be confident that learning content is always current and available when it's needed, and that their extended workforce is in sync. Because RPS takes a business model approach to training, we perform cost-tradeoff analysis to ensure that training initiatives are always cost-effective and aligned to financial objectives.

## Total Systems Approach

RPS Blended Learning begins with a total systems approach to learning that starts with understanding an organization's unique culture, then analyzes current processes in order to develop an optimized learning program that aligns to organizational goals. Once a program is implemented, we continually monitor and measure effectiveness at every step, and make new recommendations that ensure the right blend of training is always in place — delivering the right results.

## About Raytheon Professional Services

Raytheon Professional Services is a global leader in learning services and outsourcing. We help businesses meet their critical objectives by redesigning, implementing and managing efficient training solutions that align employees, customers and partners to perform.

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If you need consultation for designing your new training or redesigning your existing training, consider a Blended Learning approach that drives ongoing value — delivered exclusively by RPS.

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