



Biography

John D. Harris II is vice president of Business Development for Raytheon Company, and chief executive officer of Raytheon International, Inc. Raytheon Company (NYSE: RTN), with 2016 sales of \$24 billion and 63,000 employees, is a technology and innovation leader specializing in defense, civil government and cybersecurity solutions. Raytheon is headquartered in Waltham, Massachusetts.

Harris is responsible for worldwide sales and marketing, Raytheon's international business, and its government relations and operations. He also is responsible for developing and leading the execution of Raytheon's business strategy.

Most recently, Harris was general manager of Raytheon Intelligence, Information and Services (IIS), where he was responsible for day-to-day operations and consolidation of Raytheon Technical Services Company (RTSC) and IIS into the new IIS business. Prior to his IIS role, he served as president of RTSC. He was previously vice president of Contracts and Supply Chain for Raytheon Company at global headquarters in Waltham, Massachusetts, where he was responsible for the leadership, direction and performance of both organizations, and for development and implementation of global supply chain solutions in the service of customers.

Prior to that, Harris was vice president of Contracts for Raytheon's government and defense businesses from September 2002 to June 2003. He also served as vice president of Operations and Contracts for Raytheon's former Electronic Systems business. In this capacity, he was responsible for manufacturing, supply chain management, quality, environmental health and safety, and security for Raytheon Electronic Systems. Prior to the formation of Electronic Systems, Harris was staff executive reporting to the Raytheon Chairman and Chief Executive Officer.

Harris served as Raytheon's executive diversity champion from January 2007 to December 2008, leading the Executive Diversity Leadership Team and providing strategic direction for the company's diversity and inclusion efforts. In February 2010, Harris was honored with the prestigious Black Engineer of the Year Award.

Harris joined Raytheon in 1983 as a member of the Contracts Leadership Development Program. Throughout his 30-year career, he has held positions of increasing responsibility with the company, including deputy division manager of Contracts for Raytheon Electronic Systems and vice president of RTSC Contracts.

Harris is on the board of directors for Raytheon Arabia, and serves on the RTCA NextGen Advisory Committee, the Board of the USO of Metropolitan Washington, D.C., the National Advisory Council on Minority Business Enterprise with the U.S. Department of Commerce, and is a member of the Council of Trustees for the Association of the United States Army.

Harris received a bachelor's of science degree in business administration with concentrations in finance and operations from Boston University. He is also a graduate of Raytheon's Advanced Management program. Harris is a qualified Raytheon Six Sigma™ Specialist.