



David Wilkins is vice president of Contracts and Supply Chain for Raytheon Company (NYSE: RTN). He was named to the position in March 2010. He is a member of Raytheon's senior leadership team and participates in the operational management and strategic planning of the company. Raytheon Company, with 2011 sales of \$25 billion and 71,000 employees worldwide, is a technology and innovation leader specializing in defense, homeland security and other government markets throughout the world. Raytheon's global headquarters is in Waltham, Mass.

Wilkins is responsible for maintaining an effective risk review process, providing corporate-wide policy, direction, training and oversight of contracts, supply chain, and export/import matters and ensuring that all Raytheon businesses meet acceptable performance standards in these areas. He serves as a principle interface with key government regulators regarding all contract, supply chain, and export/import matters, government regulatory policy and oversight. He also develops and implements companywide supply chain strategies and key processes. He is responsible for enterprise socio-economic business planning, strategy and compliance relative to our supply chain.

Prior to his corporate leadership role, Wilkins was vice president, Contracts, for Raytheon Network Centric

Biography

Systems based in McKinney, Texas, after joining the company in January 2002.

Before joining Raytheon, Wilkins served in a number of positions with increasing responsibility in the aerospace and defense industry, including as a business unit vice president of Contracts at Northrop Grumman Corporation, College Park, Md., a business unit vice president of Contracts, Supply Chain, and Pricing at the Litton Corporation, as well as a director of Supply Chain Management at Hughes Space and Communications. He has also served as a contracting officer and acquisition analyst at the DoD Space and Missile Systems Center in Los Angeles, Calif., and in the Air Force's Contract Management Division in Anaheim, Calif.

Wilkins is a member of the Maryland Bar and the American Bar Association. He is also a Certified Professional Contract Manager (CPCM) through the National Contract Management Association.

He received his bachelor's degree in economics and financial management in 1984, and his M.B.A. in 1985, from the University of New Mexico (E). He earned his law degree from Loyola Law School in Los Angeles in 1998. He also graduated from an Executive Graduate Program at Harvard Business School in 2000.