



Biography

Thomas M. Culligan is senior vice president of Business Development for Raytheon Company and CEO of Raytheon International, Inc. Raytheon Company (NYSE: RTN), with 2011 sales of \$25 billion, is a technology and innovation leader specializing in defense, homeland security and other government markets throughout the world. With headquarters in Waltham, Mass., Raytheon employs 71,000 people worldwide.

Culligan is responsible for worldwide sales and marketing, Raytheon's international business and its government relations and operations. He also is responsible for developing and leading the execution of Raytheon's business strategy.

Culligan joined Raytheon in March 2001 from Honeywell International Inc., where he was vice president and general manager of Defense and Space. He had worldwide responsibility for all related sales, marketing and government relations activities, and directed the company's aerospace operations in Europe, Russia, the Middle East and Africa. He had line management and

profit and loss responsibilities for the company's defense aftermarket business and its technical services subsidiary, Honeywell Technology Solutions.

Culligan joined AlliedSignal in 1994 as vice president of Government Operations. He held executive positions at McDonnell Douglas, including corporate vice president of Program Development and Marketing, and vice president and general manager of Government Affairs.

Before joining McDonnell Douglas, Culligan was legislative director for Florida congressman Earl Hutto and chief of staff for Florida's secretary of state.

He earned a bachelor's degree in government and a master's degree in public administration at Florida State University and attended professional development courses at Harvard University and the Wharton School at the University of Pennsylvania. In the 1970s, Culligan served in the U.S. Air Force after receiving his ROTC commission.