

RAYTHEON COMPANY – APPROVED CARRIER GUIDE

Application: These instructions apply to Raytheon businesses located in the United States and where Raytheon pays freight charges. For specific Business routing instructions, questions, and specialized services/requirements (such as hazardous, classified, or temperature-controlled shipments), see the “Business Contacts and Freight Specifics” table below. See below for shipment escalation contact information.

Rules and Requirements:

- All changes, additions or deletions to carrier freight accounts **MUST** only be performed by personnel authorized by the Business Freight Managers. See the Enterprise Logistics Standard, “Carrier Freight Account Management” or contact the Business Freight Managers for details.
- All shipments requiring customs brokerage **MUST** be cleared by Raytheon’s Authorized Customs Broker, DHL Global Freight Forwarding, or UPS for Small Parcel Shipments (~ 100 lbs. and under).
- Ship collect or third party via approved primary carriers; Prepay & Add shipments are not authorized
- Do not insure or declare value on any shipment
- Surface routings are the preferred method of shipping, based on cost
- C.O.D. shipments will not be accepted
- The shipper may be required to pay the freight charges if unauthorized carrier or incorrect mode is used

Surface Shipments – Domestic

WEIGHT:	SERVICE:	LOCATION:	PRIMARY CARRIER:	SECONDARY CARRIERS:
¹ 100 lbs. and under (size constraints apply)	Small Parcel Ground	United States	UPS	None
101 lbs. to 10,000 lbs.	LTL – National	United States	YRC, Inc.	None
	Time Critical Ground	United States	YRC, Inc.	None
Over 10,000 lbs.	LTL – Regional	United States	See Business Unit routing instructions	None
	Truck Load - General Commodities including hazardous materials except Hazard Classes 1.1, 1.2 & 1.3	United States	² Landstar System, Inc.	² CIMA Transportation, Inc. (Unclassified Only)
	Truck Load – Classified General Commodities and hazardous materials including Hazard Classes 1.1, 1.2 & 1.3 explosives	United States	² Landstar System, Inc.	² Panther Expedited Services, Inc.

Air Shipments – Domestic

WEIGHT:	SERVICE:	LOCATION:	PRIMARY CARRIER:	SECONDARY CARRIER:
¹ 100 lbs. and under (size constraints apply)	Next Day; Second Day Air	United States	UPS	None
Over 100 lbs.	Next Day; Second Day Air	United States	UPS Supply Chain Solutions	None

Air & Ocean – International (Imports & Exports)

WEIGHT:	SERVICE:	LOCATION:	PRIMARY CARRIER:	SECONDARY CARRIER:
¹ 100 lbs. and under (size constraints apply)	Air	International	UPS ³ NON-LICENSED ARTICLES	DHL GLOBAL FORWARDING ⁴ ALL LICENSED ARTICLES
Over 100 lbs.	Air	International	DHL GLOBAL FORWARDING Contact Business Freight Management & Export / Import Group	
Over 100 lbs.	Ocean	International	DHL GLOBAL FORWARDING Contact Business Freight Management & Export / Import Group	

Note: Raytheon businesses located in the United States must not be designated as an Importer of Record or Exporter of Record in a non-U.S. country for purposes of compliance to local country export or import regulatory requirements.

¹ Size guidelines – Non-palletized shipments only; Maximum size is 108 inches in length and 165 inches in length and girth combined (length – plus twice the height – plus twice the width).

² Contact the Raytheon Business Traffic Department for carrier coordination with these specialized services.

³ **Non-Licensed Articles:** Raytheon Export / Import Operations & Compliance has not authorized UPS to export any articles governed by either the International Traffic in Arms Regulations (ITAR) or subject to a license by the Export Administration Regulations (EAR) as these articles require specific written approval from either the U.S. Department of State or Commerce Department prior to shipment. UPS is only authorized to export Non-Licensed small package express. Non-Licensed articles are those subject to the Department of Commerce jurisdiction which are categorized under an Export Commodity Classification Number (ECCN) or category EAR99, and to a country destination under No License Required (NLR).

⁴ **Licensed Articles:** Exports (classified hardware, software, technical data, etc.) governed by ITAR and EAR are to be shipped exclusively by DHL Global Forwarding. Please contact your Business Freight Manager and Export / Import Operations & Compliance group for assistance exporting these items.

Carrier Customer Service Numbers

CARRIER NAME	CARRIER PHONE NUMBER
DHL Global Freight Forwarding	1-800-426-5962
YRC, Inc.	1-800-610-6500
UPS Supply Chain Solutions	1-800-443-6379
UPS	1-800-877-1497
Landstar System, Inc.	1-800-872-9400
CIMA Transportation, Inc.	1-866-780-9400
Panther Expedited Services, Inc.	1-800-350-8783

Raytheon Business Contacts and Freight Specifics

RAYTHEON BUSINESS	CONTACT NAME	CONTACT PHONE #	WEB LINK
Integrated Defense Systems (IDS)	Steve Klemarczyk	978-470-7483	IDS routing instructions
	Jim Yaffee	978-470-7014	
Intelligence and Information Systems (IIS)	Nancy Wagliardo	972-205-5122	IIS routing instructions
	Randy Singer	303-344-6029	
Network Centric Systems (NCS)	James MCGowan	727-768-8611	NCS routing instructions
	Tommy Lee	727-768-8369	
	Ralph Huge	260-429-5749	
Raytheon Missile Systems (RMS)	Sally Crum	520-663-7612	RMS routing instructions
	Dede Bottari	520-663-8196	
Raytheon Technical Services Company (RTSC)	Steve Ponting	310-505-0263	RTSC routing instructions
Space and Airborne Systems (SAS)	Ed Rutter	972-344-4665	SAS routing instructions
	Wanda Morberg	310-647-8352	

Proactive Shipment Planning & Risk Mitigation

Level 1 Escalation:

Shippers with shipments that are deemed critical, complex, or potentially problematic should leverage the Level 1 Escalation process for planning the shipment. Engagement will:

- Enable the Level 1 Business and/or Carrier Contacts to take the necessary pre-shipping actions (documentation, key stakeholder engagement, advanced shipment planning, etc.).
- Provide accurate matching of shipment requirements with mode/carrier selection.
- Improve shipment execution and oversight.

Level 1 Escalation: Business Contacts

RAYTHEON BUSINESS	CONTACT NAME	CONTACT PHONE #	CELL PHONE #	Email
Integrated Defense Systems (IDS)	Steve Klemarczyk	978-470-7483	978-265-4633	stephen_klemarczyk@raytheon.com
	Jim Yaffee	978-470-7014	978-423-8224	james_yaffee@raytheon.com
Intelligence and Information Systems (IIS)	Nancy Wagliardo	972-205-5122	None	Nancy_C_Wagliardo@raytheon.com
	Randy Singer	303-344-6029	720-771-1707	rsinger@raytheon.com
Network Centric Systems (NCS)	Ralph Huge	260-429-5749	None	Ralph_w_huge@raytheon.com
	Tommy Lee	727-768-8369	None	Tommy_Lee@raytheon.com
Raytheon Missile Systems (RMS)	Sally Crum	520-663-7612	520-668-1518	Sally_A_Crum@Raytheon.com
	Dede Bottari	520-663-8196	520-419-7646	Dbottari@Raytheon.com
Raytheon Technical Services Company (RTSC)	Steve Ponting	310-505-0263	310-505-0263	spponting@raytheon.com
Space and Airborne Systems (SAS)	Wanda Morberg	310-647-8352	None	wsmorberg@raytheon.com
	Ed Rutter	972-344-4665	469-446-8853	erutter@raytheon.com

Shipping Errors/Mis-Shipments:

In the event a shipping error does occur, the Carrier Representatives listed below are available to assist in minimizing the risk of the shipping error on the Business.

Level 1 Escalation: Carrier Contacts

CARRIER	CONTACT NAME	CONTACT PHONE #	CELL PHONE #	Email
DHL Global Freight Forwarding	Danielle Brown, Global Customer Manager	310-297-4228	310-400-2901	Danielle.brown@dhl.com
UPS Domestic Heavy Air	Tony Guarisco, Strategic Account Manager	213-612-1764	562-587-6953	tguarisco@ups.com
UPS Small Parcel Express	Tony Guarisco, Strategic Account Manager	213-612-1764	562-587-6953	tguarisco@ups.com
Landstar System, Inc.	Frank Runions, Agent Rita Runions, Agent Jolle Tucker, Agent 7x24 hr Backup: Landstar Ammunitions & Explosions Operations Group	520-721-6260 800-296-2182 Same as Frank's 877-662-2313 or 816-528-4591 800-872-9420	520-631-7254 520-631-7490 816-812-4318	f.runions@att.net r.runions@att.net aitucker86@msn.com
CIMA Transportation Services, Inc.	Tony Foster, Dispatcher	972-480-9400	972-670-6799	cimadispatch@hotmail.com
Panther Expedited Services, Inc.	Customer Service	800-350-8783	-	raytheon@pantherexpedite.com

<p>YRC, Inc. Standard Ground Service for: Andover, MA Garland, TX Largo, FL Tucson, AZ El Segundo, CA Fort Wayne, IN</p> <p>Expedited and Guaranteed Services for: Andover, MA Garland, TX Largo, FL Tucson, AZ El Segundo, CA Fort Wayne, IN</p> <p>Any expedited or guaranteed location or Service:</p>	<p>Rob Guba Stuart Bayley Merritt Guthrie Diana Clark Julia Lopez Brian Lavelle</p> <p>George Adamson Ron Dubose Rene Rubino Kelly Pierce Leticia Anaya Scott Birmingham</p> <p>Frank Longo</p>		<p>978-664-1475</p> <p>727-546-8903 520-364-4464 303-695-3697 630-754-3127</p> <p>978-404-1489 214-986-7314 321-278-2880 602-791-4064 562-965-2367 219-644-6931</p> <p>978-505-5664</p>	<p>Robert.Guba@yrcw.com Stuart.Bayley@yrcw.com Merritt.Guthrie@yrcw.com Diana.Clark@yrcw.com Julia.Lopez@yrcw.com Brian.Lavelle@yrcw.com</p> <p>George.Adamson@yrcw.com Ron.Dubose@yrcw.com Rene.Rubino@yrcw.com Kelly.Pierce@yrcw.com Leticia.Anaya@yrcw.com Scott.Birmingham@yrcw.com</p> <p>Frank.Longo@yrcw.com</p>

Level 2 Escalation:

Escalation to Level 2 Business or Carrier Contacts should only occur when Level 1 Escalation contacts are unable to resolve a specific shipment issue. Higher level escalation is warranted to proactively address the planning of a shipment or to resolve issues that that have not been addressed by Level 1 contacts.

Level 2 Escalation: Business Contacts

RAYTHEON BUSINESS	CONTACT NAME	CONTACT PHONE #	CELL PHONE #	Email
Integrated Defense Systems (IDS) Intelligence and Information Systems (IIS)	Jay Kirk, RILCOM Lead	978-470-5590	978-490-0608	James_kirk@raytheon.com
	Larry Wigley, RILCOM Lead	972-205-6549	972-880-3498	l.wigley@raytheon.com
Network Centric Systems (NCS)	Sam Odom, RILCOM Lead	727-768-8404	727-460-6143	Sam_e_odom@raytheon.com
Raytheon Missile Systems (RMS)	Rich Reilly, RILCOM Lead	520-794-9591	520-229-7262	rreilly@raytheon.com
Raytheon Technical Services Company (RTSC)	Dave Pearson, RILCOM Lead	909-902-6460	714-322-7778	dcpearson@raytheon.com
Space and Airborne Systems (SAS)	Mike Hall, RILCOM Lead	310-647-0543	310-469-2418	Michael_1_hall@raytheon.com

Level 2 Escalation: Carrier Contacts

CARRIER	CONTACT NAME	CONTACT PHONE #	CELL PHONE #	Email
DHL Global Freight Forwarding	Ray Donahue, Senior Vice President	310-902-6396	310-902-6396	Ray.donahue@dhl.com
UPS Domestic Heavy Air	Tim Shaw, Vice President	202-675-1710	610-909-9023	tshaw@ups.com
UPS Small Parcel Express	Tim Shaw, Vice President	202-675-1710	610-909-9023	tshaw@ups.com
Landstar System, Inc.	Frank Runions, Agent Rita Runions, Agent Jolle Tucker, Agent <u>7x24 hr Backup:</u> Landstar Ammunitions & Explosions Operations Group	520-721-6260 or 800-296-2182 Same as Frank's 877-662-2313 or 816-528-4591 800-872-9420	520-631-7254 520-631-7490 816-812-4318	f.runions@att.net r.runions@att.net ajtucker86@msn.com
CIMA Transportation Services, Inc.	Reid Lamb, President	972-917-6825	972-670-8383	rlamb@cimatrans.com
Panther Expedited Services, Inc.	Dave DeBoer, Dir. Of Government Sales	800-685-0657 x3235	703-657-9916	ddeboer@pantherexpedite.com
YRC, Inc. Andover, MA Garland, TX Largo, FL Tucson, AZ El Segundo, CA Fort Wayne, IN For any location or Service:	Mike Day Devin Sarten Frank Damico David McGannon Jack Workman Heidi Hasselgren Lee Roohan, Corporate Account Executive YRC Corporate Sales		978-276-2100 214-660-8038 727-546-8903 520-624-7432 310-323-1281 x200 260-749-6928 518-542-3559	Mike.Day@yrcw.com Devin.Sarten@yrcw.com Frank.Damico@yrcw.com david.mcgannon@yrcw.com jack.workman@yrcw.com Heidi.Hasselgren@yrcw.com Leo.Roohan@yrcw.com

Level 3 Escalation:

Escalation to Level 3 Business or Carrier Contacts should only occur when Level 2 Escalation contacts are unable to resolve a specific shipment issue. Higher level escalation is warranted to proactively address the planning of a shipment or to resolve issues that have not been addressed by Level 1 or Level 2 contacts.

Level 3 Escalation: Supply Chain Operations – Enterprise Logistics Contacts

RAYTHEON	CONTACT NAME	CONTACT PHONE #	CELL PHONE #	Email
Enterprise Logistics	Ann Purcell, Enterprise Logistics Manager	781-768-3976	781-307-6812	ann_purcell@raytheon.com
Enterprise Logistics	Dave Dorgan, Enterprise Logistics Director	781-522-5074	617-633-6385	david_dorgan@raytheon.com

Level 3 Escalation: Carrier Corporate Contacts

CARRIER	CONTACT NAME	CONTACT PHONE #	CELL PHONE #	Email
DHL Global Freight Forwarding	Ray Donahue, Senior Vice President	310-902-6396	310-902-6396	Ray.donahue@dhl.com
UPS Domestic Heavy Air	Sheila Dunn, Vice President Strategic Accounts	404-435-0718		sdunn@ups.com
UPS Small Parcel Express	Sheila Dunn, Vice President Strategic Accounts	404-435-0718		sdunn@ups.com
Landstar System, Inc.	Frank Runions, Agent Rita Runions, Agent Jolle Tucker, Agent <u>7x24 hr Backup:</u> Landstar Ammunitions & Explosions Operations Group	520-721-6260 or 800-296-2182 Same as Frank's 877-662-2313 or 816-528-4591 800-872-9420	520-631-7254 520-631-7490 816-812-4318	f.runions@att.net r.runions@att.net aitucker86@msn.com
CIMA Transportation Services, Inc.	Reid Lamb, President	972-917-6825	972-670-8383	rlamb@cimatrans.com
Panther Expedited Services, Inc.	Andrew Clarke, President Jim Adams EVP Sales & Marketing	330-769-5869 800-685-0657 x2406	- 312-259-2540	aclarke@pantherexpedite.com jadams@pantherexpedite.com
YRC, Inc.	Lee Roohan, Corporate Account Executive, HRC Corporate Sales		518-542-3559	Leo.Roohan@yrcw.com