

*GENERAL SERVICE ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST*

Raytheon

Customer Success Is Our Mission

Online access to contract ordering information, terms and conditions, up-to-date pricing and the option to create an electronic delivery order are available through GSA *Advantage!*TM, a menu-driven database system. The Internet address for GSA *Advantage!* is: GSAAdvantage.gov

FEDERAL SUPPLY SCHEDULE 874 – MISSION ORIENTED BUSINESS INTEGRATED SERVICES

Raytheon Company
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Dulles, VA 20166

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Contract Number: GS-10F-0099N

Special Item Numbers: 874-1, 874-2, 874-3, 874-5, 874-6, 874-7

Contract Period: January 2, 2008 – January 1, 2013

Pricelist current through Modification #PS-0008, dated September 7, 2011

Business Size – Large

For more information on ordering from the Federal Supply Schedules (FSS),
click on the FSS button at: fss.gsa.gov.

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SECTION 1 - CUSTOMER INFORMATION**1a. Special Item Numbers (SINs)***

SIN 874-1 – Consulting Services

SIN 874-2 – Facilitation Services

SIN 874-3 – Survey Services

SIN 874-5 – Ancillary Supplies and/or Services

SIN 874-6 – Acquisition Management Support

SIN 874-7 – Program and Project Management

Disaster Recovery Purchasing is available for all SINs

1b. Labor Rates

See table on page 7

1c. Labor Category Descriptions

See page 5

2. Maximum Order

\$1,000,000 per order. Orders exceeding the maximum order threshold may be placed in accordance with FAR 8.404

3. Minimum Order

\$300.00

4. Geographic Coverage

Domestic and overseas

5. Points of Production(s)

To be specified in the individual delivery/task order.

6. Discount From List Prices

As negotiated and mutually agreed to for each individual task/delivery order.

7. Quantity Discounts

As negotiated and mutually agreed to for each individual task/delivery order.

8. Prompt Payment Terms

Net 30 days

9a. Acceptance of Government Purchase Cards Below Micro-Purchase Threshold

Raytheon accepts government purchase cards at or below the micro-purchase threshold of \$2,500.

9b. Acceptance of Government Purchase Cards Above Micro-Purchase Threshold

Raytheon accepts government purchase cards above the micro-purchase threshold.

10. Foreign Items

None

11a. Time of delivery

As negotiated and mutually agreed upon for each individual delivery/task order.

11b. Expedited Delivery

To be negotiated per each delivery order.

11c. Overnight and Two-day Delivery

To be negotiated per each delivery order.

11d. Urgent Requirements

Contact Raytheon for urgent requirements.

12. FOB Points

Destination

13a. Ordering Address

Raytheon Company
22270 Pacific Boulevard, Suite 600
Dulles, VA 20166
Attn: Raytheon GSA Schedules PMO
Phone: 571.250.1058
Fax: 571.250.1926
e-mail: MOBIS@raytheon.com
Or specified on individual task/delivery order proposals.

13b. Ordering Procedures

For supplies and services, the ordering procedures, information on blanket purchase agreements (BPAs), and a sample BPA can be found at the GSA/FSS homepage at: fss.gsa.gov/schedules.

All orders must indicate the SINS to be utilized.

14. Payment Address

Raytheon Company
P.O. Box 414183
Boston, MA 02241-4183

15. Warranty Provision

Raytheon's services will be performed by competent personnel with pertinent experience in the field of Mission Oriented Business Integrated Services (MOBIS). No warranty for data that is licensed, or has been provided at no charge, shall be provided other than that it is the data as used by Raytheon and corrections will be provided to the extent they are available. The warranties expressed herein are in lieu of all other warranties, expressed or implied, including, but not limited to, warranties of merchantability or fitness for a particular purpose. This warranty excludes consequential and indirect damages.

16. Export Packing Charges

Not applicable

17. Terms and Conditions of Government Purchase Card Acceptance

None

18. Terms and Conditions of Rental, Maintenance and Repair

Not applicable

19. Terms and Conditions of Installation

Not applicable

20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts From List Prices

Not applicable

20a. Terms and Conditions for Any Other Services

Not applicable

21. List of Service and Distribution Points

Not applicable

22. List of Participating Dealers

Not applicable

23. Preventive Maintenance

Not applicable

24a. Environmental Attributes

Not applicable

24b. Section 508 Compliance

Compliance information is available on Electronic and Information Technology (EIT) supplies and services. The EIT standards can be found at: www.Section508.gov.

25. Data Universal Number System (DUNS) Number

059175336

27. Notification Regarding Registration in Central Contractor Registration (CCR) Database

Raytheon is registered in the CCR database.

SECTION 2 - MOBIS SPECIAL ITEM NUMBERS (SINs)

874 1 CONSULTING SERVICES

Contractors shall provide expert advice, assistance, guidance or counseling in support an agency's mission-oriented business functions. Services covered by this SIN are:

- Management or strategy consulting
 - Program planning, audits, and evaluations
 - Studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives, such as defense studies, tabletop exercises or scenario simulations, educational studies, regulatory or policy studies, health care studies, economic studies, and preparedness studies
 - Executive/management coaching services
 - Customized business training as needed to successfully perform/complete a consulting engagement
 - Policy and regulation development assistance
 - Expert Witness services in support of litigation, claims, or other formal cases
 - Advisory and assistance services in accordance with FAR 37.203
- Financial audits are covered under GSA Schedule 520, Financial and Business Services, are not allowed under this SIN. The term "consulting" as defined herein does not include staff augmentation.

874 2 FACILITATION SERVICES

Contractors shall provide facilitation and related decision support services for agencies engaged in collaboration efforts, working groups, or teams. Services covered by this SIN are:

- Defining, refining, and resolving disputes, disagreements, and divergent views (excluding EEO disputed)
- Leading or facilitating group briefings and discussions, enabling focused decision-making
- Recording discussion content and related facilitation support services
- Debriefing stakeholders
- Preparing and providing draft and final reports relating to the facilitated issues

874 3 SURVEY SERVICES

Contractors shall provide surveying relating to mission-oriented business issues. Contractors shall assist with or perform all phases of the survey process. Services covered by this SIN are:

- Survey planning, design, and development
- Pretest/pilot surveying
- Assessing reliability and validity of data
- Conducting/administering surveys
- Analyses of quantitative and qualitative survey data
- Production of reports related to the survey
- Briefings of results to stakeholders (discussion of sample characteristics and the representative nature of data; analysis of non-response; and briefings of results to include discussion of recommendations and potential follow-up actions).

874 5 ANCILLARY SUPPLIES AND/OR SERVICES

Ancillary supplies and/or services are for orders and blanket purchase agreements that complete work or a project that is solely associated with the supplies and/or services purchased under this schedule. This SIN EXCLUDES purchases that are exclusively for supplies and/or services already available under another schedule.

Special Instructions: The work performed under this SIN shall be associated with existing SIN(s) that are part of this schedule. Ancillary supplies and/or services shall not be the primary purpose of the work ordered, but be an integral part of the total solution offered. Ancillary supplies and/or services may only be ordered in conjunction with or in support of supplies or services purchased under another SIN(s) of the same schedule. Offerors may be required to provide additional information to support that their proposed Ancillary supplies and/or services are commercially offered in support of one or more SINs under this schedule.

874 6 ACQUISITION MANAGEMENT SUPPORT

Contractors shall provide professional support services to agencies in conducting federal acquisition management activities. Services covered by this SIN are:

- acquisition planning assistance, including market research and recommending procurement strategy: acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc.
- expert assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis
- contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies
- contract close-out assistance
- Competitive Sourcing support, including OMB Circular A-76 studies, strategic sourcing studies, privatization studies, public-private partnerships, and Federal Activities Inventory Reform (FAIR) Act studies. Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited under MOBIS. It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award. For more information, see www.gsa.gov/mobis.

874 7 PROGRAM AND PROJECT MANAGEMENT

Contractors shall provide services to assist agencies in planning, initiating, managing, executing, and closing out mission-oriented business programs and projects. Services included are:

- Project leadership and communications with stakeholders
- project planning and scheduling
- earned value management support
- project management, including performance monitoring and measurement
- reporting and documentation associated with project/program objectives
- stakeholder briefings, participation in required meetings, and related project support services
- program integration services
- and project close-out services
- All services must be provided and performed under the supervision/management of the contractor's Project Manager or Program Manager.

Orders for services under this SIN without an accompanying Program/Project Manager labor category are prohibited. The primary purpose and preponderance of work for any project awarded under this SIN must

be for professional business services. Services covered by other GSA Schedules shall only be included in the project scope if they are directly related to the successful accomplishment of the project and are incidental to the overall effort. It is the responsibility of the Contracting Officer placing the order to make this determination.

SECTION 3 - LABOR CATEGORY DESCRIPTIONS

Note: Two years of experience is equivalent to one full-time year of education in an institute of higher learning and vice versa.

Description	Minimum Education Level	Minimum Years of Experience
Support Staff 1	High school diploma or general equivalency diploma (GED)	Two
Provides administrative support to management consultants, including meeting/ conference coordination, survey support, recording of discussion content, and preparation of deliverables.		
Support Staff II	Bachelor's degree or equivalent	Two
Performs moderately complex administrative duties and assists in specific tasks of a more complex nature. Supports management consultants with services to include meeting/ conference coordination, survey support, recording of discussion content, and preparation of deliverables. Requires excellent verbal and written communications skills.		
Management Support I	Bachelor's degree or equivalent	Two
Provides technical support to management consultants, including logistics, coordination, research and preparation of reports and deliverables. Able to work independently with minimal supervision.		
Management Support II	Bachelor's degree or equivalent	Four
Provides support services for a wide range of mission oriented business integration efforts. May perform the task of junior team member, project team support, researcher, or other similar roles. Effective documentation skills. Capable of communicating potential recommendations or solutions.		
Management Consultant I	Bachelor's degree or equivalent	Two
Assists or leads mission oriented business integrated service projects including strategic consulting, surveys, training, facilitation, and program management and business improvement. Possesses problem-solving and resolution capabilities. Drafts and reviews deliverables. Determines customer requirements and translates these requirements into organizational plans.		
Management Consultant II	Bachelor's degree or equivalent	Four
Assists or leads mission oriented business integrated service projects including strategic consulting, surveys, training, facilitation, and program management and business improvement. Possesses problem-solving and resolution capabilities. Drafts and reviews deliverables. Determines customer requirements and translates these requirements into organizational plans.		
Management Consultant III	Bachelor's degree or equivalent	Six
Assists or leads mission oriented business integrated service projects including strategic consulting, surveys, business process reengineering activities, change management, training, facilitation, and program management. Possesses strong problem-solving and resolution capabilities. Drafts and reviews deliverables. May perform the tasks of the junior manager, sub-team lead, system analyst, business analyst, or other similar roles. Possesses leadership skills and ability to coach team members. Ensures the logical and systematic conversion of customer requirements into total solutions.		
Management Consultant IV	Bachelor's degree or equivalent	Eight
Assists or leads mission oriented business integrated service projects including strategic consulting, surveys, business process reengineering activities, change management, training, facilitation, and program management. Possesses strong problem-solving and resolution capabilities. Drafts and reviews deliverables. May perform the tasks of the manager, team lead, senior system analyst, senior business analyst, or other similar roles. Provides team leadership. Knowledgeable about state-of-the-art or emerging technologies and organizational policies. Works independently or under very general direction on complex issues.		

Description	Minimum Education Level	Minimum Years of Experience
Management Consultant V	Bachelor's degree or equivalent	10
<p>Provides business leadership and strategic skills for projects in mission oriented business integrated efforts including strategic consulting, surveys, business process reengineering activities, change management, training, facilitation, and program management. Possesses strong problem-solving and resolution capabilities. May perform the tasks of the project manager, senior manager, team lead, or other similar roles. Establishes priorities, standards, procedures, and work plans. Develops mechanisms for monitoring project progress and for intervention and problem solving with project team, line managers, and customers. Knowledgeable of state-of-the-art or emerging technologies and methodologies. Company subject matter expert in a technical or professional field. Determines customer requirements and translates these requirements into organizational plans. Develops long-range objectives and strategic plans.</p>		
Management Consultant VI	Bachelor's degree or equivalent	12
<p>Provides business leadership and strategic skills for projects in mission oriented business integrated efforts including strategic consulting, surveys, business process reengineering activities, change management, training, facilitation, and program management. Possesses strong problem-solving and resolution capabilities. May perform the tasks of the program manager, project manager, senior manager, subject matter expert, team lead, or other similar roles. Establishes priorities, standards, procedures, and work plans. Develops mechanisms for monitoring project progress and for intervention and problem solving with the project team, line managers, and customers. Knowledgeable of state-of-the-art or emerging technologies and methodologies. Company subject matter expert in a technical or professional field. Capable of managing multiple projects. Determines customer requirements and translates these requirements into organizational plans. Develops long-range objectives and strategic plans.</p>		

SECTION 4 - RAYTHEON SCHEDULE 874 SERVICES AND PRODUCTS PRICELIST**RAYTHEON HOURLY RATES (RAYTHEON AND CUSTOMER SITE) (SINS 874-1, 2, 3, 6 AND 7)**

Raytheon Site Hourly Rates					
Including 0.75% Industrial Funding Fee (IFF)					
	1/2/08- 1/1/09	1/2/09- 1/1/10	1/2/10- 1/1/11	1/2/11- 1/1/12	1/2/12- 1/1/13
Support Staff I	\$67.93	\$70.64	\$73.47	\$76.41	\$79.47
Support Staff II	\$81.84	\$85.11	\$88.52	\$92.06	\$95.74
Management Support I	\$96.10	\$99.95	\$103.94	\$108.10	\$112.43
Management Support II	\$111.60	\$116.07	\$120.71	\$125.54	\$130.56
Management Consultant I	\$128.97	\$134.13	\$139.49	\$145.07	\$150.87
Management Consultant II	\$150.14	\$156.15	\$162.39	\$168.89	\$175.64
Management Consultant III	\$175.92	\$182.96	\$190.27	\$197.88	\$205.80
Management Consultant IV	\$208.15	\$216.48	\$225.14	\$234.14	\$243.51
Management Consultant V	\$240.38	\$250.00	\$260.00	\$270.40	\$281.21
Management Consultant VI	\$301.23	\$313.28	\$325.82	\$338.85	\$352.40

Customer Site Hourly Rates					
Including 0.75% Industrial Funding Fee (IFF)					
	1/2/08- 1/1/09	1/2/09- 1/1/10	1/2/10- 1/1/11	1/2/11- 1/1/12	1/2/12- 1/1/13
Support Staff I	\$50.13	\$52.13	\$54.22	\$56.39	\$58.64
Support Staff II	\$59.20	\$61.57	\$64.03	\$66.60	\$69.26
Management Support I	\$67.18	\$69.87	\$72.66	\$75.57	\$78.59
Management Support II	\$75.23	\$78.24	\$81.37	\$84.62	\$88.01
Management Consultant I	\$82.14	\$85.43	\$88.84	\$92.40	\$96.09
Management Consultant II	\$96.83	\$100.70	\$104.73	\$108.92	\$113.28
Management Consultant III	\$118.93	\$123.68	\$128.63	\$133.77	\$139.13
Management Consultant IV	\$134.94	\$140.34	\$145.95	\$151.79	\$157.86
Management Consultant V	\$158.65	\$164.99	\$171.59	\$178.46	\$185.59
Management Consultant VI	\$185.44	\$192.86	\$200.57	\$208.60	\$216.94

Raytheon will accept either labor hour or firm fixed price task orders. Any travel required will be in addition to the labor rates. Travel will be reimbursed in accordance with Joint Travel Regulations (JTR) and will be burdened with G&A.