



Authorized Federal Supply Schedule Pricelist Schedule 69, Training Aids, Devices and Instructor Led Training

General Services Administration, Federal Supply Schedule
FSC Code: 611710
Contract Number: GS-02F-0046U
Contract Period: January 31, 2008 through January 20, 2013
Business Size: Large

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: GSAAdvantage.gov. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Raytheon

Customer Success Is Our Mission

Raytheon GSA Schedule 69



As America builds new models of government, federal agencies depend increasingly on leading-edge solutions to fulfill evolving mission objectives. Raytheon understands government's most difficult challenges. We deliver innovative solutions that empower agencies to exceed mission requirements. We embrace each agency's vision and provide the foundation that enables mission success.

For further questions, e-mail: GSAtesting@raytheon.com

GENERAL SERVICE ADMINISTRATION

**Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

**Federal Supply Schedule 69 - Training Aids, Devices
and Instructor Led Training**

FSC Code: 611710

Raytheon Company

12220 Sunrise Valley Drive

Reston, Virginia 20191

Phone: 703-295-1513

Fax: 703-295-1519

E-mail: GSAtraining@raytheon.com

www.raytheon.com

Contract number: GS-02F-0046U

Contract period: January 31, 2008 – January 30, 2013

Business size: Large

For more information on ordering from Federal Supply Schedules (FSS)
click on the FSS Schedules button at fss.gsa.gov.

Table of Contents

Section	Page
Customer Information	1
Raytheon Price List	3
Raytheon Labor Category Descriptions	4

GSAtraining@raytheon.com

Customer Information

1a. Special Item Numbers (SIN) for Services Offered

SIN 27-500: Course Development; Test Administration

See Price List

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Not applicable

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

See Labor Categories

2. Maximum order

\$1,000,000.00 USD

3. Minimum order

\$100.00 USD

4. Geographic coverage (delivery area)

Domestic and Overseas.

5. Point(s) of production (city, county, and State or foreign country)

To be specified on individual delivery/task orders.

6. Discount from list prices or statement of net price

As negotiated and mutually agreed to for each individual delivery or task order.

7. Quantity discounts

Not applicable

8. Prompt Payment Terms

Net 30 days

9a. Government Credit Card Purchases At or Below Micro-purchase Threshold

Government credit card purchases are accepted at or below micro-purchase threshold of \$3,000.

9b. Government Credit Card Purchases Above Micro-purchase Threshold

Not Accepted

10. Foreign Items

None

11a. Time of delivery

To be specified on individual delivery/task orders.

11b. Expedited Delivery

Not applicable

11c. Overnight and 2 day delivery

Not applicable

11d. Urgent Requirements

Not applicable

12. F.O.B. Point

Destination

13a. Ordering Address

Raytheon Company
Attn: Raytheon GSA Schedules PMO
12220 Sunrise Valley Drive
Reston, VA 20191
Phone: 703.295.1513
FAX: 703.259.1519
Email: GSAttraining@raytheon.com

13b. Ordering procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es)

As specified on individual task proposal.

15. Warranty provision

Not applicable

16. Export packing charges

Not applicable

17. Terms and conditions of Government purchase card acceptance

Not applicable for any thresholds above the micro-purchase level

18. Terms and conditions of rental, maintenance, and repair

Not applicable

19. Terms and conditions of installation

Not applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices

Not applicable

21. List of service and distribution points

Not applicable

22. List of participating dealers

Not applicable

23. Preventive maintenance

Not applicable

24a. Special attributes such as environmental attributes

Not applicable

24b. Section 508 compliance

Information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) Number

00 133 9159

Performing entity DUNS number will be provided for each individual delivery/task order.

26. Central Contractor Registration (CCR)

Raytheon is registered with CCR.

Raytheon Price List

SIN 27-500: Course Development and Test Administration

All rates are inclusive of GSA 0.75% Industrial Funding Fee (IFF).

Labor Category	Raytheon Site	Customer Site
Program Analyst	\$95.98	\$61.90
Instructional Technologist	\$109.76	\$73.25
Instructional Designer	\$127.62	\$83.97
Senior Instructional Designer	\$153.19	\$97.37
Subject Matter Expert	\$181.87	\$118.76
Program Manager	\$210.35	\$138.17
Senior Program Manager	\$254.11	\$156.19
Administrative Specialist 1	\$54.87	\$35.26
Administrative Specialist 2	\$70.21	\$45.09
Multimedia Developer	\$80.04	\$55.95
Multimedia Graphics Arts Specialist	\$98.75	\$60.57

Raytheon Labor Category Descriptions

SIN 27-500: Course Development and Test Administration

Job Title	Minimum Experience	Education Level	Job Description
Program Analyst	0 Years	BS/BA	Assists training development team in various areas including data gathering and analysis, drafting reports and providing overall support.
Instructional Technologist	2 Years	BS/BA	Works with the team to conduct training analysis, helps develop and design training curricula, develops workflows, designs & develops multimedia web applications
Instructional Designer	4 Years	BS/BA	Conducts training needs analysis, develops and designs training curricula, designs, develops multimedia web applications, provides quality oversight
Senior Instructional Designer	6 Years	BS/BA	Manages specific tasks or projects related to the design, development and completion of training courses. Possess advance knowledge of the subject matter and/or technology to be utilized. Provides quality oversight.
Subject Matter Expert	8 Years	BS/BA	Provides technical expertise to the project team and/or customer in a specific functional area.
Program Manager	10 Years	BS/BA	Leads a team or multiple teams working on one or more projects. Exercises independent judgment and solves technical, administrative, managerial and customer affecting problems. Responsible for planning and coordinating staff, managing costs, quality, and schedule. Key customer interface.
Senior Program Manager	12 Years	BS/BA	Has the ultimate responsibility for planning and coordinating staff, and managing costs, quality, and schedule. Must be able to exercise independent judgment and solve technical, administrative, managerial and customer affecting problems.
Administrative Specialist 1	0-4 Years	High School or Equivalent	Provides administrative support to the design team.
Administrative Specialist 2	4-6 Years	High School or Equivalent	Performs moderately complex administrative duties and assists in specific tasks of a more complex nature.
Multimedia Developer	6-8 Years	High School or Equivalent	Provides programming and multimedia support from training development projects. Possesses expertise on various COTS hardware and software graphics related products.
Multimedia Graphics Arts Specialist	10 Years	High School or Equivalent	Designs and produces graphics, artwork, briefings, brochures and other documentation in support of training development. Possesses expertise on various COTS hardware and software graphics related products.

NOTE(s): (1) Two years of experience is equivalent to one full-time year of education in an institute of higher learning and visa versa. (2) Four years teaching as a military or civilian instructor, or a current teaching certificate, may be substituted for the degree.



Raytheon Company
12220 Sunrise Valley Drive
Reston, Virginia 20191
703.295.1513 phone
703.295.1519 fax
GSAtraining@raytheon.com

Raytheon

Customer Success Is Our Mission