



Nancy Greer is vice president of finance and chief financial officer for the Intelligence and Information Systems (IIS) business of Raytheon Company. In this position, Greer is responsible for directing the overall financial policies and procedures for IIS, including accounting, budgets, forecasting, reporting, program controls, financial systems, pricing/estimating, compliance and financial controls.

Greer has more than 24 years of experience in financial and accounting management. She received her CPA certification in 1981.

Prior to joining Raytheon, Greer was with Alcatel North America where she served as senior vice president and chief financial officer, managing over 400 employees, as well as all of the accounting product line finance functions, treasury, contracts, internal audit, tax, and U.S. investor relations.

While at Alcatel USA, Greer also held the position of vice president and controller, responsible for all budget-

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ing, forecasting and financial analysis of eight business units and various telecom subsidiaries.

From 1992 to 1997, Greer held several positions with DSC Communications, such as corporate controller where she was responsible for external and management reporting, as well as corporate accounting, fixed assets, service accounting, financial systems, order management and configuration management.

Previously, Greer was with Ernst & Young where during her 12 year tenure she progressed from auditor to senior manager. Her responsibilities included large SEC engagements, financial audits, operational reviews, contract accounting, acquisitions and divestitures, auditing and general business issues.

Greer earned a bachelor's degree in Business Administration in accounting from the University of Texas at Austin in 1980. She also received an associate degree in Business from Kilgore College in 1978.